

## About AOC:

### Our Customers Our Assets.

We offers a full spectrum of international freight & logistics services which are customized to the needs of different sizes and types of companies. Our services include:

- Air Freight Management
- Sea Freight Management
- Integrated Logistics Solutions
- Cross-boundary Logistics to Mainland China
- Warehousing & Distribution
- Customs Clearance
- Door-to-Door Delivery
- Hazardous Cargo Transportation
- Trans-shipments

We have the expertise in handling electronic products, heavy & oversize cargo and Machinery. Our global networking enables us to provide our service in **high security and efficiency**. Our solutions are **tailor-made** to customers.

# Healthcare

Flexibility, security  
& cost effectiveness



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# The Challenges in Healthcare Industry Supply Chain:



## 1. Precise and skillful manufacturing

USA is a major healthcare products manufacturing country and AOC is a USA based logistics provider.

## 2. Large, heavy, sensitive and extreme valuable equipment

Top priority and reliable flows should be taken for protection.

## 3 major groups in healthcare supply chain:



**1 Producers:** Companies doing pharmaceuticals, medical devices and healthcare supplies

**2 Intermediaries:** Wholesale distributor and group purchasing organizations (GPOs), which help bringing healthcare products to the marketplace

**3 Providers:** Hospitals, medical practices and large integrated delivery networks (IDNs)

## 5 lifecycle phases with unique logistics:

### R&D

Delivery of raw materials

### Product Launch

For field tests and ramp up for piloting & production

### Market

Distribution and cold chain movements of pharmaceuticals

### After market

e.g. service, maintenance and reverse logistics

### End of life

Recycle & destruction management services  
e.g. pickup, witnessed destruction & event reporting.

## Our Capabilities:

- Regulatory compliance handling ethical & controlled substances
- Samples & literature distribution
- Validated information system that enable tracing to the lot level
- Recall and quarantine services
- Product launch support
- Design and maintenance of high-security areas

## Our solutions:

### • Experienced expertise

Designing the customised solution for each requirement

### • Strategic global network

Ensuring a stable, secured and efficient route.

## Our services include:

### • Distribution

Perfection and optimization of transport modes and routes

### • International forwarding and trade compliance

Flexible, cost-efficient solutions for sea, air, rail and road transport.

### • Warehouse management & fulfillment

A variety of cost models for meeting unique needs.

## Competitive Advantages

Let AOC's retail services be your differentiator



### Process efficiency

Reducing time and labor required in ordering, tracking, delivering and stocking



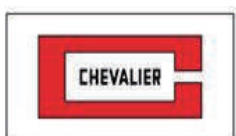
### Meeting demands in less time

By synchronizing the logistics with customer demand to keep network always optimized



### Reduced inventory

Having the right product where and when needed



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