



Hong Kong

## Less is More

IN AOC, WE SPEAK LOGISTICS AS OUR NATIVE LANGUAGE. SO YOU HAVE LESS TO EXPLAIN AND MORE TO EXPECT

**A**s the key city on China's southern coast, Hong Kong is ideally located at the heart of Asia's high growth markets. Its convenient location and business environment make it an ideal centre from which to manage regional business. Hong Kong lies within an hour's drive of the Pearl River Delta - one of the world's largest manufacturing regions - and within a five-hour flight of half the world's population

Hong Kong-based companies have unrivalled access to the huge potential of the Chinese market. The city's business influence across China is extensive and deep. Hong Kong provides almost half of the Mainland's inward investment, while the Mainland is the city's largest trading partner. Whether it's manufacturing, sourcing, or identifying new customers, Hong Kong's geographical position and network of contracts have given the city a proven competitive edge across China.

### INTRODUCING AOC



Since 2007 AOC is an American-based logistics service provider which specialized in the transportation of time-critical freight for the air or ocean industry. AOC, together with more than 100 (air and ocean) carriers, ensure that we have the resources to satisfy most customers' needs, anywhere in the world. Furthermore, we have a service network that spans the United States and China, with a corporate commitment to deliver second to none service.

Abandoning the 'one size fits all' approach, AOC offers logistics solutions customized to the needs of different sizes and types of companies. They are designed to meet the current and future needs of the customers.

Our success has been founded on long-term relationships with both our customer and our staff.

We are focused on delivering a level of service that sets us apart from others. Our service is simple and straightforward, and our aim is to be response and

### Professional Services in Logistics

CREATING SEAMLESS SUPPLY CHAIN SOLUTION

collaborative, as well as act with integrity in all our interactions.

### MISSION

- Our Mission is to be the Preferred Logistics Provider.
- To provide value-added services which are driven by customer needs
- To handle cargo in our care with security and efficiency
- To secure and strengthen the company's position in a growing and changing market
- To develop our business through partnerships
- To provide our staff with satisfying and enjoyable careers.

### VALUE

- We are a dynamic, multicultural, customer-focused and skilled organization;
- We stand for integrity, tolerance and teamwork;
- We set ourselves the highest standards and we deliver on our promises;
- We succeed through the quality of our relationships;
- We value every contribution made by our employees to securing the improvement of our company;
- We abide by the laws and regulations governing our activities;
- We respect the environment and communities within which operate.

## AIR FREIGHT MANAGEMENT



Our purchasing power and partnerships with some of the world's premier air carriers enable us to deliver the space allocation, on-time performance and range of products you needs.

With direct access to all prime capacities, including split and full charter options, and knowledgeable customs clearance experts taking care of processing and documentation, your air cargo not only gets to the right place at the right time – it gets the right treatment every step of the way. AOC's freight professionals are C-TPAT compliant. They are on-site and on call in major air freight hubs, day and night, taking care of your pick-up and export handling, advanced cargo handling, advanced security measurements and capacity assurance.

AOC's numerous elective services bring a customizable dimension to our standard air freight products. Our easy-to-add options conform to your business needs and provide your shipments a further degree of personal involvement.

## Value-added Services

- High-Value Cargo Transportation
- Temperature-Controlled Transportation
- Import Handling and Delivery Options
- Transport Insurance
- Customs Clearance
- Labelling
- Palletizing
- Bar-coding
- Packing / Repacking
- Shrink Wrapping
- Hazardous Cargo Transportation
- Short-Term Storage
- Bonded Warehouse Storage

## SEA FREIGHT MANAGEMENT

AOC's sea freight products offer the capacity, frequency and pick-up and delivery options necessary for smooth operations in a dynamic, global marketplace. We provide both Full Container Load (FCL) and Less than Container Load (LCL) services for your day-to-day shipments, as well as out-of-gauge and break bulk services for your non-containerized cargo. Our freight experts are compliant with the latest advanced cargo handling and security requirements and are available to assist with your pick-up and export handling, import handling and delivery, and capacity management. AOC's pre-clearance services, administered by customs specialists well versed in current laws and regulations, streamline processes and deliver accurate documentation.



Our competitive rates, frequent sailings and customizable services are available through AOC's dedicated Non-Vessel Operating Common Carrier (NVOCC). We has signed rate volume agreements with many global and specialized niche carriers to make more individual services available to you. As a result, AOC can offer multiple sailings per week in every carrier alliance. We also issue negotiable Bills of Lading and Express Cargo Bills for the immediate release of your cargo at its destination, as well as EDI bookings and event statuses with major carriers. AOC gives you the cost savings, convenience and trust that come with a single-source carrier.

## Product Range

FCL – ensures the availability of equipment whenever and wherever you need to ship a complete container of cargo.

LCL – supports partial container loads with regular and reliable connections worldwide.

## INTEGRATED LOGISTICS SOLUTIONS

AOC's logistics experts combine warehousing and distribution, advanced systems and technology, as well as Value Added Services to customize your supply chain to meet your precise goals and requirements. Our dedicated teams select and apply the exact resources you need to improve your business's performance and provide flexibility for a dynamic marketplace.



At the heart and driving force of our successful supply chain solutions, AOC's warehousing and distribution capabilities include full-service management. Backed by Road, Air, Sea and Sea/Air freight forwarding products, advanced technology and strategic facilities, our experts have the resources to put their plans into action. From consulting to overseeing delivery, AOC does not rest until your products reach your customers' hand.

Our scope of management encompasses:

- Facility management
- Inventory management
- Materials management

With a comprehensive range of value added services at their disposal, AOC's logistics experts match their selections with your specific business requirements. Whether we are performing light product assembly on-site or determining which packaging materials are reusable upon delivery, AOC covers the before, the after, and the in-between.

## Value-added Services

Pre-shipment Services  
 Postponement Manufacturing Services  
 Configuration and Assembly Services  
 Supervision Services  
 After Sales Services

### CROSS-BOUNDARY LOGISTICS TO CHINA



A strategic gateway to Southern China, Hong Kong offers access to a world of possibilities.

Located at the heart of East-West and North-South trade routes, Hong Kong provides convenient access not only to the entire Asia-Pacific region, but also to the thriving industrial hinterland of the Pearl River Delta (PRD).

Recognising the growing need for seamless cargo connectivity between Hong Kong and PRD, AOC offers intermodal service between Hong Kong and PRD region, such as road-road service, air-road service and sea-road service.

## Value-added Services

AOC cross boundary service offers a number of benefits that make handling and delivery of cargo to your customer easier, faster and cheaper.

- One -stop-shop service
- Greater flexibility and convenience
- Significant time-saving
- Time-definite delivery
- Secured service
- Accurate information
- Cost effective
- Dedicated customer service

### SPECIALTY BUSINESSES



When your task requires specialized knowledge beyond standard freight forwarding products, AOC calls on its experienced network of different experts.

Our specialists understand the distinct business challenges unique to different sectors, and are able to design and execute comprehensive solutions tailored to your objectives...

## Our Expertise In

Heavy & Off-size Cargo  
 Machinery Handling  
 Used Machinery Handling  
 Facility Movements  
 Hi-Tech Industry  
 Pharmaceutical & Healthcare  
 Electronics & Technology  
 Industrial & Chemicals  
 Aviation

## THE PERSONAL TOUCH



Our teams are here to serve. To understand more about AOC Group localize our services and how there services can help you gain an important edge in pan-Asian and international trade (as well as China), please contact our nearest office, or call us directly in Hong Kong.

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**OUR CUSTOMERS,  
OUR ASSETS**

“We are here for you. Our approach is enthusiastic, creative and innovative. Providing a totally individual solution to all your needs. You can rely on US”

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